



**Counseling and Resource Center
for Cancer Patients**

Celebrating Our 5th Anniversary Year



Contents

Chairman's Letter	p. 1
Our Long & Winding Road (2002 - 2007)	p. 2, 2a, & 2b
Diary of a Non-Profit	p. 3
New Website	p. 4-5
Our Directors . . . Then & Now	p. 6
Sustaining Members	p. 7
Patrons and Friends of Fighting Chance	p. 8
Audited Financial Statement	p. 9

Special thanks to . . .

Charlie Grubb for
five years of graphic design

Jeff Werbalowsky . . . for his
gift of inspiration.

To Mauline . . .
for *everything!*.



FIGHTING CHANCE

Counseling and Resource Center for Cancer Patients
Serving the East End . . . free of charge since 2002

P.O. Box 1358
Sag Harbor, NY 11963
Tel: 631.725.4646
Fax: 631.725.5731

e-mail: info@fightingchance.org
website: www.fightingchance.org

Board of Directors

Betsy Battle
Anthony Brandt
Duncan Darrow (Chair)
Sue Davies
Ben Gillikin
Renu Hausen, MD
Richard Ives
Martin S. Karpeh, Jr., MD
Sister Ann Marino, R.S.H.M.
Linda Melville
Gilbert C. Meister, Jr.
Cheryl Merser
Gail Parker
Richard Perlman
Rev. Darwin Price
Grace Price
Carolyn Snyder
Edward L. Tirrell

Karrie Zampini Robinson, LCSW
Director of Clinical Programs

Jessica Berlin, MSW
Director of Internet Outreach

Heather Matthews
Cancer Information Specialist
& Program Manager

We Believe...
that everyone who
battles cancer
deserves a
FIGHTING CHANCE



Duncan Darrow
Chairman of the Board
Fighting Chance

Welcome to Friends . . . Old and New,

In honor of our 5th anniversary, this year's annual report has a special feature. It is a "diary" of the major milestones in the development of Fighting Chance, and an illustration of our progress, year-by-year. We call it our "long and winding road."

In 2002 Fighting Chance started out with the aim of being a "clearinghouse" for cancer care resources on the East End. We did this by preparing a free guide -- called "Coping With Cancer on the East End." It proved to be an empowering tool for cancer patients and nearly ten thousand copies have been distributed.

We also had a unique vantage point from which to spot the "gaps" in the support system. Things that were desperately needed by cancer patients but were not available. To fill these gaps, we started creating and administering programs of our own.

Before long, it was more accurate to refer to us as a "counseling and resource center," which is how Fighting Chance is described today.

The greatest demand is for professional counseling, so we have two oncology social workers on staff. From our office we provide one-on-one counseling and also a support group for cancer patients. Meanwhile, another social worker answers questions that are emailed to us from cancer patients who visit the Fighting Chance website. The site gets over 5,000 visitors per month.

Our office is run by yet another specialist, who is someone trained as a "patient navigator" at the National Cancer Institute. That means she is adept at guiding patients through Internet research, informing them about the side effects of therapies like chemo, finding the most promising clinical trials and resolving health insurance issues.

So you can see that what we do has changed a bit over the past five years. But our core belief is the same as the day we started: that everyone who battles cancer deserves a fighting chance.

Sincerely,

Duncan N. Darrow
Chairman

Diary Of A Non-Profit Startup

Milestones
for Fighting Chance

2002

- Idea . . . cancer resource center
- Get a name . . . “Fighting Chance” (now trademarked)
- Draft Business Plan
- Hire first part-time staffer . . . Jessica Berlin, also studying for MSW at Columbia
- Community Needs Assessment Report . . . to be sure we will be useful
- Get better organized . . . incorporate, obtain tax-exempt status ruling from IRS
- Become involved in local hospice . . . to understand challenges of terminal cancer
- Liaison with local hospital to get their buy-in and support

2003

- First Board Meeting . . . in May ‘03
- Board decides on first project . . . Guide to local cancer care resources
- Takes nine months to prepare the Guide
- Start designing website
- Rent an office . . . a converted garage
- Furnish office . . . and get IT platform
- Hire part-time IT consultant
- Now hire office staff . . . a Deputy Director
- Raise \$25,000 of “seed capital.”
- Publish first Annual Report

2004

- Open office to community
- Publish Guide . . . thousands of copies distributed
- Launch website . . . which offers “e-copy” of the Guide
- Bill-paying is outsourced . . . and budgeting procedures improved

2005

- Add oncology social worker from Memorial Sloan-Kettering to staff
- Now begin one-on-one professional counseling for cancer patients
- Add patient navigator, from the NCI, to staff
- Start running cancer patient support groups
- Offer “e-counseling” in response to cancer patient emails
- Monthly website visitors exceed 5,000
- First Golf Outing . . . raises \$30,000
- Produce 1st Annual “Day of Hope” for 300 local cancer patients and top oncologists

2006

- Selected by “ASCO” as a non-profit sector representative at its annual convention
- Start a quarterly newsletter . . . becomes part of our outreach
- First “Summer Gala” . . . raises over \$60,000
- 2nd Annual “Day of Hope”
- Website upgraded
- End up raising \$330,000 for the year

FIGHTING CHANCE

Statements of Financial Position

For the year ended December 31, 2006

Assets

Current Assets

Cash and cash equivalents	60,134
Prepaid insurance	<u>4,409</u>
Total Current Assets	<u>64,543</u>

Non-Current Assets

Security deposit	1,860
Trademark	4,372
Website development	35,601
Organizational costs, net	<u>2,692</u>
Total Non-Current Assets	<u>44,525</u>

Total Assets \$ 109,068

Liabilities and Net Assets

Current Liabilities

Accounts payable	\$ 8,689
Taxes payable	<u>533</u>
Total Current Liabilities	9,222

Net Assets

Unrestricted	<u>99,846</u>
Total Liabilities and Net Assets \$	<u>109,068</u>

FIGHTING CHANCE, INC.

Statements of Activities

For the year ended December 31, 2006

Revenues

Contributions	\$ 283,588
Resource development (i.e. Special Events)	51,979
Investment income	<u>873</u>
Total Revenues	<u>336,440</u>

Expenses

Program services	244,342
Administrative and general	48,386
Fundraising	<u>9,850</u>
Total Expenses	<u>302,578</u>

Change in net assets 33,862

Net assets, beginning of year 65,984

Net assets, end of year \$ 99,846

Statements of Cash Flows

For the year ended December 31, 2006

Cash Flows from Operating Activities:

Change in net assets \$ 33,862

Adjustments to reconcile the changes in net assets to net cash provided by operating activities:

Amortization 3,531

(Increase) Decrease in:
Prepaid expense (4,409)
Security deposit

Increase (Decrease) in:
Accounts payable (445)
Taxes payable (594)

Net Cash Provided by Operating Activities 31,945

Cash Flows from Investing Activities:

Website development -

Net Increase (Decrease) in Cash 31,945

Cash and cash equivalents, beginning of year 28,189

Cash and cash equivalents, end of year \$ 60,134

Financial statements prepared by Sabel & Oplinger, CPA, Southampton, NY; footnotes to financials are available upon request.

New
in '07



Counseling and Resource Center
for Cancer Patients
serving the East End... free of charge



our organization...

- contact us
- governance
- who we are
- get involved
- professional staff
- gifts & donate

our resources...

- in-person counseling
- e-counseling
- resource guide
- calendar & newsletter
- support groups
- day of hope
- patient navigator
- book of hope
- library

in-person counseling

One of the distinctive features of Fighting Chance is that we employ oncology social workers. That means someone with a Masters degree in social work with significant experience working with oncology patients. Specifically, **Karrie Zampini Robinson**, our Director of Clinical Programs came to Fighting Chance in 2005 after sixteen years a Director of the Post-treatment Resource Program at Memorial Sloan-Kettering Cancer Center.

patient navigator



Heather and Karrie in our Sag Harbor Office

Q&A with Heather Matthews, Patient Navigator at Fighting Chance

e-counseling

e-counseling – has permitted Fighting Chance to provide professional advice to cancer patients and their loved ones on a nationwide basis.

Our advisory emails are one-of-a-kind – based on a careful review of each email inquiry, and a response tailored to the needs that our professionals discern. Our counselors need to have at least a masters degree in social work and be exceptionally internet-literate.

support groups





Counseling and Resource Center for Cancer Patients - serving the East End . . . free of charge

contact us | who we are | professional staff | governance | get involved | gifts & donate | in-person counseling | resource guide
support groups | patient navigator | library | e-counseling | calendar & newsletter | day of hope | book of hope

resource guide



75 pages of listings updated annually
Thousands of copies distributed through
hospitals, pharmacies, doctors offices
and other channels.

Lemonade anyone?



Spaghetti Dinner



get involved

To volunteer
call 631.725.4646

calendar & newsletter



To see a calendar of cancer care events in our
community, over the next couple of months [click here](#)

library



day of hope

DAY OF HOPE
Improving Cancer Care on the East End
SATURDAY, SEPTEMBER 30, 2006, 9:00 am to 4:00 pm
Bay Street Theatre, Sag Harbor

From The Cancer Center at Stony Brook University Hospital

KEYNOTE ADDRESS
"Closer To A Cure: Improving Cancer Care in Suffolk County"
Dr. Martin S. Karpoh, Jr.
Director of The Cancer Center and Chief, Div. of Surgical Oncology

"New Attacks on Lung Cancer"
Talk by Theodore G. Gabig, MD
Chief, Division of Hematology/Oncology

"Innovative Clinical Trials To Prevent & Treat Prostate, Bladder & Kidney Cancer"
Talk by Christopher S. D. Lee, MD
Director of Urologic Oncology

FREE ADMISSION - REGISTRATION NECESSARY - CALL 631.725.4646
Also Hear from distinguished East End Oncologists, Oncology Nurses & Patient Advocates...

Organized and Co-Sponsored by:

SOUTHAMPTON HOSPITAL
New York-Presbyterian
Healthcare System

Publisher of "Coping With Cancer On The East End" resource guide.

Board of Directors . . . Then and Now



Board of Directors at Cormaria Retreat House in Sag Harbor (May 03). First row: Rev, Darwin Price, Sister Ann Marino (retreat leader), Duncan Darrow. Second Row: Grace Price, Carolyn Snyder, Ben Gilliken, Richard De Rose, Anthony Brandt, Jessica Berlin, Cheryl Merser, Ed Tirrell, Gail Parker, Joan Carlson and Sue Davies. Directors not pictured: Betsy Battle, Linda Melville Richard Ives.



Board of Directors at Meeting in Sag Harbor (January 2007). First row: Gail Parker, Renu Hausen, MD, Linda Melville, Sue Davies. Second row: Richard Perlmans, Gil Meister, Cheryl Merser, Betsy Battle, Grace Price. Third row: Ben Gilliken, Anthony Brandt, Duncan Darrow, Rev. Darwin Price, Ed Tirrell. Directors not Pictured: Martin S. Karpeh, Jr., MD, Richard Ives and Carolyn Snyder.

2003 - Our Board of Directors gathers for an all-day meeting to map out the first major project for Fighting Chance. It is "Coping with Cancer on the East End," a practical guide to local cancer care resources. The Guide takes almost a year to prepare and is first published in May 2004. It has been updated every year since then, and thousands of copies have been distributed.

Questions We Are Asked . . . About Corporate Governance.

Q. Do you operate under a set of by-laws and maintain minutes of Board meetings?

A. Yes.

Q. Do you have an annual budget that the Board approves.

A. Yes.

W. Does an outside accounting firm prepare audited financial statements each year?

A. Yes.

Q. Do you publish an Annual Report each year that includes financial results?

A. Yes.

Q. Do you have a Medical Advisory Committee made up of local oncologists?

A. Yes.

2007 - Most of our Board -- 13 members of the original 17 -- are still with us. This has contributed to an exceptional sense of stability and teamwork in the organization.

Sustaining Members

Ed Banks
Bernardsville, NJ

Betsy Battle
Director of Manager Selection
Soros Funds Mgmt. L.L.C.
New York

Chris & Francesca Beale
Beale Family Foundation
New York

John Brecker
Principal
Longacre Capital Partners
New York

Thane Carlson
Managing Director
Jefferies & Co.
New York

Ted Conklin
Proprietor
American Hotel
Sag Harbor

Ray Costa
Managing Director
Deutsche Bank.
New York

Pat Cowles
Gardiner Cowles III Charitable Trust
Sag Harbor

Rick & Sue Davies
East Hampton, NY

Duncan N. Darrow
Partner
Sidley Austin
New York

Martin Dent
Senior Managing Director
Deutsche Bank
London

Daniel & Jill Dienst
Dienst & Dotter
Sag Harbor

Tom Fitzgerald
Managing Director
JP Morgan Chase
New York

Ben Gilliken
East Hampton, NY

Daniel Goldin
Partner
Akin Gump
New York

Tuck Hardie
Managing Director
Houlihan Lokey
New York

Alex Kirk
Global Head – Credit Products
Lehman Brothers, New York

Susan G. Komen Breast Cancer
Foundation/Greater New York
City Affiliate

Steve McDermott
Chief Executive Officer
ICAP/North America
Jersey City, NJ

John McKenna
Stamford, Connecticut

Gil Meister
Principal
Cove Hollow Partners

Henry S. Miller
Chairman & Managing Director
Miller Buckfire & Co.

Moore Charitable
Foundation
New York

Hilda Mullen Foundation
Third Avenue Funds
c/o Marty Whitman
New York

Irwin Gold
Managing Director
Houlihan Lokey
Los Angeles

David Matlin
Chief Executive Officer
Matlin Patterson Global Advisers
New York

Mitch Julis
Senior Managing Director
Canyon Partners
Beverly Hills,
California

Richard Perlman
The Perlman Family Foundation
New York

David Preiser ~ Chairman
Houlihan Lokey/Europe

R & K Foundation
c/o Smith Management
New York

The Law Firm of
Sidley Austin
Offices Worldwide

Marc Sole
Principal
DE Shaw & Co
New York

The Law Firm of
Strook Strook & Lavan
New York

Douglas Teitlebaum,
President
Bay Harbour Capital Mgmt
New York

Tiffany & Co.
East Hampton Store

Jeffrey Werbalowsky
Co-Chief Executive Officer
Houlihan Lokey
Minneapolis

In Memoriam

*We mourn the passing of
Brad Monks, a long-time Supporting Member
of Fighting Chance, who recently lost his
battle with cancer at age 40.
We will miss him*

Our Patrons

Joe & Sue Armbrust
Anne Aspinal
Peter Bach, MD
Jeremy & Mary Bloomer
Anthony Brandt & Lorraine Dusky
Michael & Maureen Brennan
Alfred & Marie Brenner
Saul & Sylvia Burian
Kelly Canavan
Laura Carlos
Larry & Jodi Carlson
Ken & Elizabeth Cote
Meredith Darrow
Peter Darrow & Denise Sage-Seegal
Dayton Ritz & Osborne
Patrick DeRosa
Richard DeRose
Arthur Dodge & Maria Dolecka
Francis & Stephanie Fleetwood
Luke & Kimberly Gosselin, Jr.
Jeanette Gustafson
Robert & Lynn Hanke
Martin Harding

Renu Hausen, MD
Kenneth Freeman
Carl Hribar
Loaves & Fishes Cookshop
Robert Jarman
Kenny Kalbacher
Marc Keller
Christopher Kelley
Heather Kirpatrick & Steve Byers
Firm of Lessno LLC
Martin Lewis
Christina Lindstrom PhD
& Richard Ives
Shelly McBee Interiors
Kathleen McGuigan
& David Berridge
Bill & Linda Melville
Cheryl Merser
James & Susie Merrell
Clifford Michaels
Firm of Osborne & McGowan
Wendy Moonan

Gail & Roy Parker
William & Shelly Peters
Rick & Gail Pickering
Anthony & Cynthia Princi
Nancy Richardson
Betty Lou Roberts
Don Rudolph
Tiffany & Co.
Bob Strebel
Jeffrey Sander
Peter Schaeffer
Joost Schiereck &
Yvonne Dunleavy
Steve & Anne-Marie Schneider
Christian Schropsdorf
John & Gail Kern Shanholt
Michael D. Sirota, Esq.
Carolyn Snyder
Rev Peter Morton
St. John's Episcopal Church
of Southampton
Edward L. Tirrell
Mike & Cathy Volstad

Friends

Naomi Aaronson
Neil Aronstam
Barbara Boerst
Kris Canaday
Alan Carr
Paul Censo
Ellen Chesler & Matt Malow
Alistair & Blair Clarke
Peter & Hillary Collins
Carol M. Conover
James & Brenda Croke
Angelo De La Fuente
Martha Deblasio
Ronald Desmond
John & Anne Destefanis
John & Frances Deusing
Diane Deutschmann
Mark DiGiorgio
Anthony Dupee
Renate Endres
Ronald I. Fein
David Flatley
Stephen Gennon
Steve Glennon

Ralph Gibson, MD
Miriam Gillies
Melvin Goldfeder
Diana & Harrison Golden
Alex Gorin
Mac Griswold
Tom Harris & Pace Barnes
Scott Hazen
Thomas Holman
Roberta Hopkins
Aileen Hunt
Sue & John Jaxheimer
Stephen Josephson
Linda Kahn
June Kluglein
Frederick Kneip
Janet Kolsen
Audrey & George Kurtzman
Harriet LaBarre
Eleanor & James Lisher
Patricia & Bernard Lunny
Pamela S. MacBrayne
Douglas Mariet
Annette Marshall

Jonathan McCann
Gordon McCormick
Joseph & Mildred McDonald
Patricia & Jack McGrath
James & Ellen Miller
Jim & Tam Moeller
Richard Mohlere
Denis L. Moonan
Tavis Moonan
Joanne Nardo
Eric Nastri
Carole Neville
George & Judy Nowell
Patricia O'Keefe
James W. Oxman
George & Naomi Pappas
Dawn Peer
Diana Phillips
Rev. Darwin & Grace Price
Elizabeth Reller
Lee R. Robinson
Penelope Ross
Peter & Kathleen Rozsa
Stephen Rutenberg

Kevin Salmini
Robert Schorr
Harvey Shapiro
William Shepherd
Don Smith
Phil & Mary Spitzer
Fred Stelle
Suzanne Stephens
Robert AM Stern
Dorothy & Wilson Stone
Robert J. & Lynn Tepe
Town & Country Real
Estate
Thom & Maritia Walper
Holly Whitmore
Lance Wickel
Galen Williams
Nancy Williams
Ann Wollock
Jane Wood
Geraldine Zaccour
Carol & Jim Zuhusky

Suzie O'Connor is someone with cancer who came to Fighting Chance for help. She was counseled by Karrie Robinson and Heather Hewitt, two of our staff members. Suzie was helped by the South Fork Breast Health coalition or "SFBC", and in the middle of '06, Suzie wrote us a letter, and here are excerpts...

Mr. Duncan Darrow
c/o Fighting Chance
21 Jefferson Street
Sag Harbor, New York 11963

May 6, 2006

Dear Mr. Darrow.

Since we have never met personally, let me introduce myself. My name is Suzie O'Connor, I am a year-round resident of Amagansett and I just happen to have cancer.

As life goes, I found my lump when John, my husband, was facing his last days. My husband passed away last April and all promises were kept. But I was a basket case who curled up in a ball - became recluse and was just waiting to die.

I know I would not be here today if it were not for Karrie Robinson. Of course there are other people that have entered the picture -- Heather Hewitt, also an incredible woman.

In 17 years now I have met lots of doctors, nurses, and social workers, but there is something that makes Fighting Chance and SFBC... stand out just a little bit more. I think it's the "personal" in the grass roots organizations... you're friends and neighbors... we're all fighting and rooting for each other and that's powerful medicine...

Unfortunately, I have not met all of the other people who make up Fighting Chance -- but I want them to know how grateful I am to have all of you in my life.

And if I beat this Cancer I want to be able to give back -- in any way possible -- I want to be able to help someone the same way you helped me.

my gratitude and love to all -
Suzie O'Connor